

Turnkey networks for portfolio companies

Meter combines the simplicity of an as-a-service model with the financial flexibility that finance teams need.

Turn unpredictable CapEx into a flat subscription billed monthly. Or capitalize the contract as a right-of-use asset to align with fund strategy, covenants, or exit timing.



Built for scale, optimized for predictable cash flow



Acquisition readiness

New sites get deployed with Meter in weeks, not months, reducing integration drag during roll-ups.



Centralized visibility

A single pane of glass across every location simplifies oversight and reduces the burden on lean teams.



Predictable pricing

Volume commitments across sites unlock more favorable economics than a single-site deployment.



Diligence posture

Standardized network infrastructure across every site eliminates network risk from acquirer diligence.

Five economic advantages

- 01 Predictable cash flow**
Replace unpredictable hardware refreshes, headcount budget, and failure events with one flat, all-in subscription.
- 02 IT workforce allocation**
Minimize internal network management so IT teams can focus on higher-leverage, revenue-driving work.
- 03 Diligence risk mitigation**
Standardize the network stack to reduce acquirer concerns around risk or underinvestment.
- 04 Roll-up integration speed**
Reduce acquisition integration time and cost with standardized deployment and services.
- 05 Security risk reduction**
Lower the chance of material incidents with a professionally managed, consistently maintained network.

meter



Flexible accounting

Customers can elect to capitalize Meter rather than treat it as a pure operating expense, matching the accounting treatment to portfolio strategy or investor preference. A practical expedient lets the full contract be treated as a single lease component.

Option 1

OpEx

Runs through profit & loss as an operating expense – clean, predictable, off-balance-sheet.

Option 2

CapEx

Creates an ROU asset and lease liability – useful where EBITDA presentation matters.

Option 3

Hold period flexibility

Switching treatment between acquisition and exit gives finance teams a lever for sale or refinancing prep.

Meter can work with your accounting advisors to model CapEx or OpEx treatments across your portfolio.

Harbor Health



40 clinics and growing

PE-backed healthcare company

Multi-site deployments

How Harbor Health scales clinics, without added overhead

Challenge

Harbor Health is a high-growth company expanding clinics across Texas, with a lean IT team responsible for keeping every site reliably connected. Install and deployment had to happen quickly, with clinics ready to support providers and patients for next-day business hours.

Meter Solution

Meter provided a standardized, co-managed network, spanning hardware, software, installation, monitoring, and support. The IT team maintains visibility and control through Dashboard and Command, while Meter monitors, maintains, and supports the network.

Value to Harbor Health

Harbor Health gained a repeatable model for deploying clinic networks across its footprint, without adding operational burden to IT. Meter helped the team move faster, improve visibility into every network, and ensure reliable connectivity across distributed sites.

Ready to model this for your company?

Meter can build a bespoke five-year model using your number of sites, hardware, and staffing costs.

meter.com →